Financing Building Energy Retrofits: Concessional Loans

Partnership for Energy Efficiency in Buildings (PEEB) | 22.05.2025 | Joscha Rosenbusch



PEEB is funded by























Vision and Mission





Transforming the global building sector

By promoting sustainable building design, construction and operation



Innovative financing and policy support



Expected impacts:

- Lower energy demand
- Reduced emissions
- Climate-resilient future



22/05/2025

Countries/ **Programmes**



PEEB Cool









11 countries in hot climates

EUR 230.5 million

PEEB Med

Mediterranean region

EUR 30 million









Lebanon, Morocco, Palestinian Territories, Tunisia

PEEB Med: Algeria, Egypt, Jordan,

PEEB Cool: Albania, Argentina, Costa Rica, Djibouti, Indonesia, Mexico, Morocco, Nigeria, North Macedonia, Sri Lanka, Tunisia

PEEB ASEAN: Cambodia, Indonesia, Laos, Philippines, Thailand, Vietnam

PEEB Climate Finance Incubator: Indonesia, Morocco, Nigeria

Total budget **EUR 275.9 million**

EUR 2.2 billion of Green Building projects in the finance pipeline

PEEB ASEAN

Southeast Asia

EUR 5 million



Climate Finance Incubator

EUR 2 Million







22/05/2025

Approach



PEEB combines **financing** and **policy** to bring projects to scale for long-lasting sector transformation.

Supporting large-scale construction projects Project preparation and design Project investment funding



- Development of large-scale Green
 Building projects by financing
 (concessional loans and grants) and
 expert support throughout all stages
 of the project cycle
- Improving strategies and regulations for resilient and efficient buildings through policy advice, capacity building and knowledge

AFD (public sector clients)

PROPARCO (private sector clients)

GIZ

22/05/2025

PEEB Cool Investment Facility | Methodology



Investment Facility

Supporting large-scale construction projects

Project preparation and design

Project investment funding

AFD (public sector clients) **PROPARCO** (private sector clients)

 For any building renovation and/or construction project (e.g. hospitals, schools in rural and urban areas, social housing, offices)



Explicit aim of improving energy and environmental performance compared to the baseline situation.

- Financing products include:
 - Loans, provided by AFD, with the conditions of an international development bank to the benefit of public and private project owners
 - Concessional loans provided by GCF, blended with AFD loans
 - Investment grants provided by FFEM up to an amount of EUR 500,000 per contribution
- Addresses both **mitigation** and **adaptation**

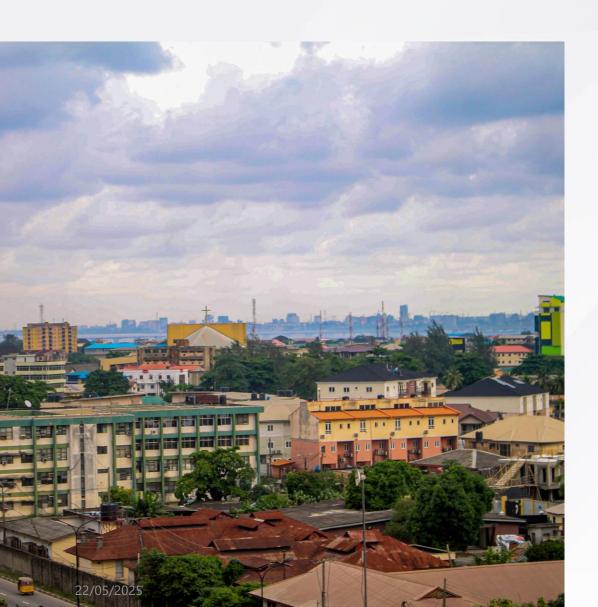
Investment Facility | Offer and Eligibility Criteria



- Modality: Direct financing to public or private counterparts, or intermediated financing through public or private financial institutions
- **Performance** required for the projects, in comparison to the baseline situation:
 - On adaptation → increase of 20% in thermal comfort
 - On mitigation for renovation → 40% GHG emissions reduction or 40% energy consumption savings
 - On mitigation for new construction → 20% GHG emissions reduction and/or 20% energy consumption savings and/or 20% water consumption savings
- **Technology**: architectural solutions boosting natural ventilation and/or inertia, subtrade equipment promoting cooling with low consumption, active cooling systems with excellent efficiency and coolants with low Global Warming Potential (GWP)

Concessional loan | Concept

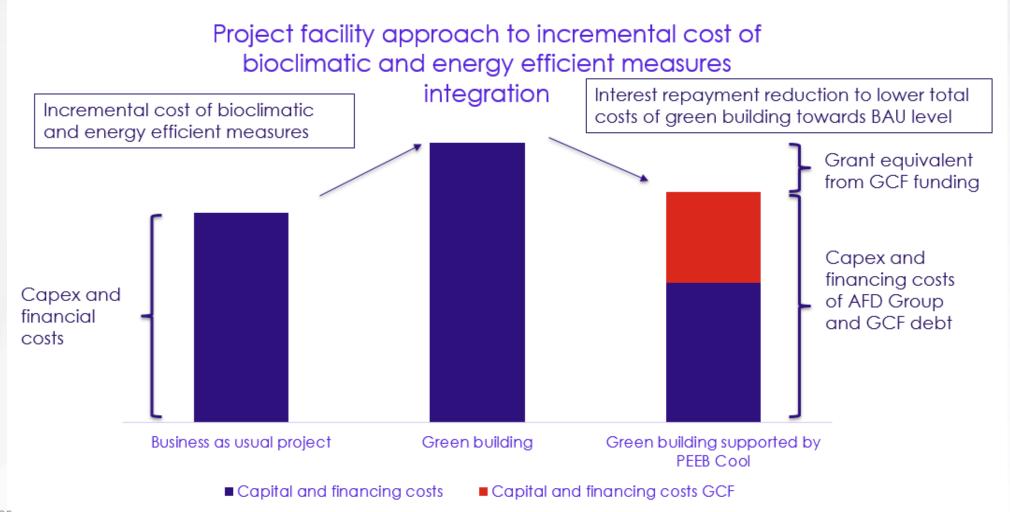




- Loan made on **more favorable terms** than the borrower could obtain in the marketplace. The concessional terms may include a **lower interest rate**, deferred repayments, income-contingent repayments, or other.
- Concessional funding typically provided by organizations with social or environmental missions, such as governments, development or climate finance institutions, impact investors, foundations etc.
- Catalytic role in transactions and pioneering role to crowd-in participation from other providers to the market.

Concessional loan | Concept for Energy Efficiency in Buildings





Concessional loan | Example calculations PEEB Cool country



xample

Example county

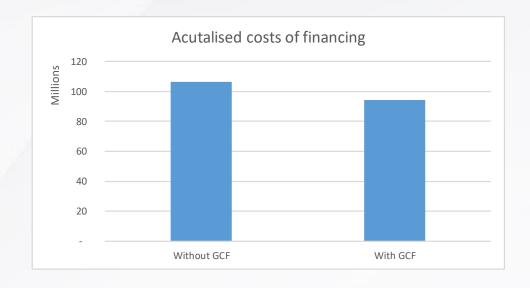
example AFD interest rate			
Sovereign	Non-sovereign	Private sector	
1,30%	1,45%	5,60%	

GCF rates		
Sovereign	0,50%	
Non-sovereign	0,75%	
Private sector	1,50%	

Country	Example	
S or NS or private ?	Private sector	
AFD loan amount	40 000 000	63%
GCF loan amount	23 000 000	37%
Loan total	63 000 000	100%
Loan duration (yrs)	25	
Grace period (yrs)	5	

AFD interest rate	5,60%
GCF interest rate	1,50%

Grant-equivalent	12 019 441
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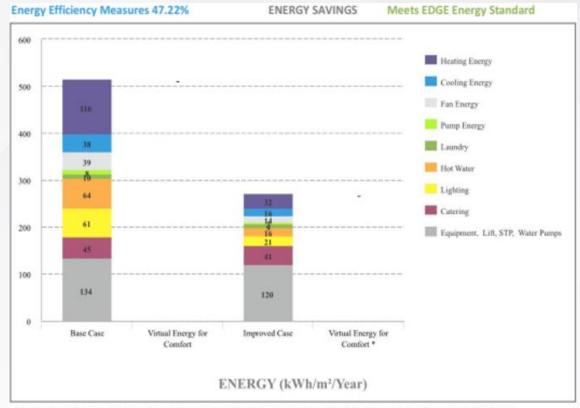


Concessional loan | Concepts



The **baseline for mitigation benefits** estimations is established by assessing the BaU energy performance of a building.

- <u>Building refurbishment</u>: the current energy performance of the building before any improvement were made.
- New buildings: EDGE modelling of BAU building
 - In countries with existing and effectively implemented building energy codes or taxonomies, parameters are accessed and adjusted
 - In countries without building energy codes or taxonomies: standard practice in the country



*Virtual energy is the amount of energy that will be required based on the assumption that the hospital will eventually install air conditioning or heating

EDGE results for a hospital project in Tunisia

Concessional loan | Concepts



Maximum GCF share investment financing

Max 50% of AFD - GCF package

Business-as-usual budget

Building refurbishment subproject

BAU budget is zero

Building construction subproject

- Cost data provided based on the preliminary design.
- Cost data from existing standard plans
- Cross check with other references (PEEB, EDGE, country)

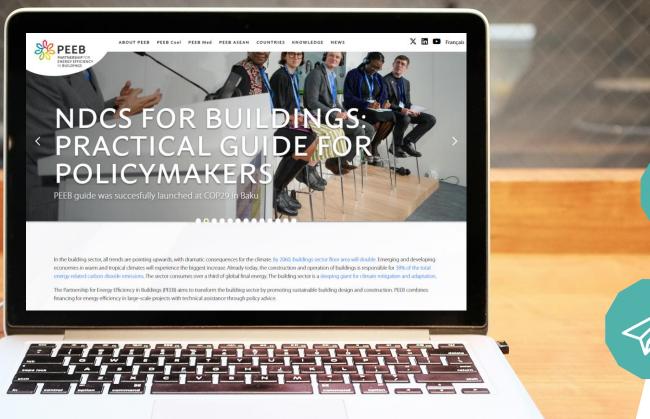
Minimum concessionality conditionalities

The grant equivalent (GCF co-financing share) is adjusted for each investment:

- Only covers eligible climate costs (based on AFD Group climate finance principles for energy efficiency in buildings), and
- Capped so that the debt service is not reduced below what it would have been for the business-as-usual budget

Thank you!





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DONE